

RETAIL PRICE LIST

2012 Phaeton

	36 QSH	40 QBH	40 QKH	40 QTH	42 QBH	42 LH
<i>Freightliner Chassis 380 HP (*400HP on 42QBH)</i>	\$251,832	\$260,120	\$257,600	\$257,600	\$302,400	\$308,000
<i>Gold Coral Full Body Paint</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Maroon Coral Full Body Paint</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Silver Sand Full Body Paint</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Sunlit Sand Full Body Paint</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Rocky Mountain Brown Full Body Paint</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Rustic Canyon Full Body Paint</i>	N/C	N/C	N/C	N/C	N/C	N/C

<i>White Diamonds Interior</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Capri Interior</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>Palmetto Interior</i>	N/C	N/C	N/C	N/C	N/C	N/C

<i>High Gloss Med Alder Wood Int Cabinets</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>High Gloss English Chestnut Int Cabinets</i>	N/C	N/C	N/C	N/C	N/C	N/C
<i>High Gloss Cherry Bark Int Cabinets</i>	\$700	\$700	\$700	\$700	\$700	\$700

Automatic Satellite Dish (No Receiver) HD Ready	\$980	\$980	\$980	\$980	\$980	\$980
In Motion Satellite Dish (No Receiver) HD Ready	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400
Pre-Wire for Winegard Traveler Satellite	\$245	\$245	\$245	\$245	\$245	\$245

In Dash Navigation System	\$1,050	\$1,050	\$1,050	\$1,050	\$1,050	\$1,050
Tankless Gas Water Heater	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400
Exterior Slide Tray	\$700	\$700	\$700	\$700	\$700	\$700
(2) Exterior Slide Trays	N/A	\$1,260	\$1,260	\$1,260	\$1,260	\$1,260
Residential Refrigerator (w/6 Batteries)	STD	STD	STD	STD	STD	STD
Gas/Electric Refrigerator (w/4 Batteries)	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680
Hadley Air Horns	\$350	\$350	\$350	\$350	\$350	\$350
Spotlight	\$350	\$350	\$350	\$350	\$350	\$350
32" Exterior LCD TV in Galley Slide	\$1,120	\$1,120	\$1,120	\$1,120	\$1,120	\$1,120
Bedroom Tile	\$560	N/A	N/A	N/A	\$560	\$560
Satellite Radio (Requires Subscription)	\$259	\$259	\$259	\$259	\$259	\$259
32" LCD TV Living Room/Ent. Center	STD	STD	STD	STD	STD	STD
37" Dash Overhead TV	\$1,120	\$1,120	\$1,120	\$1,120	\$1,120	\$1,120
Cooktop w/Convection Microwave	STD	STD	STD	STD	STD	STD
Oven w/Convection Microwave	\$350	\$350	\$350	\$350	\$350	\$350
Drop Down TV Monitors	N/A	N/A	\$1,260	N/A	N/A	N/A
39" Tub In Place of Shower	N/A	N/A	\$140	N/A	N/A	N/A
Dinette/Computer Work Station	\$980	\$980	\$980	\$980	\$980	\$980
Free Standing Dinette w/Built-In Cabinets (N/A w/DCWS)	\$980	\$980	\$980	\$980	\$980	\$980
U-Shaped Dinette in Cloth	\$630	\$630	\$630	\$630	\$630	\$630
U-Shaped Dinette in Leather	\$910	\$910	\$910	\$910	\$910	\$910
Combo Washer/Dryer w/OH Storage	\$1,540	\$1,540	\$1,540	\$1,540	\$1,540	\$1,540
Stacked Washer/Dryer	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680	\$1,680
Vacuum Cleaner	\$350	\$350	\$350	\$350	\$350	\$350
Fireplace (Only Available w/ENT on 40QBH/40QKH/42QBH)	N/A	\$735	\$735	\$735	\$735	\$735
10,000 Generator w/3 Low Profile Air Conditioners	N/A	\$2,730	\$2,730	\$2,730	STD	STD

Ultra Leather DE Sofa Bed--PS	STD	STD	STD	STD	STD	STD
Cloth DE Sofa Bed-PS	N/C	N/C	N/C	N/C	N/C	N/C
Cloth Magic Bed--PS	N/A	N/A	N/A	N/A	N/A	\$490
Ultra Leather Magic Bed--PS	N/A	N/A	N/A	N/A	N/A	\$1,330
(2) Leather Recliners--PS	N/A	N/A	N/A	N/A	N/A	\$1,050
ENT CENTER W/42" TV--(1) Leather Recliner w/Flip Up Table--PS	N/A	N/A	N/A	N/A	N/A	\$1,050
Ultra Leather Air Coil Hide-A-Bed Sofa Sleeper--PS	N/A	\$1,260	\$1,260	\$1,260	\$1,260	N/A
Cloth Air Coil Hide-A-Bed Sofa Sleeper--PS	N/A	\$560	\$560	\$560	\$560	N/A

Ultra Leather DE Sofa Bed--DS	\$980	\$980	\$980	\$980	\$980	\$980
Cloth DE Sofa Bed--DS	STD	STD	STD	STD	STD	STD
Ultra Leather Magic Bed--DS	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330
Cloth Magic Bed--DS	\$490	\$490	\$490	\$490	\$490	\$490
Ultra Leather Air Coil Hide-A-Bed Sofa Sleeper--DS	\$1,610	N/A	N/A	N/A	N/A	N/A
Cloth Air Coil Hide-A-Bed Sofa Sleeper--DS	\$1,120	N/A	N/A	N/A	N/A	N/A
(2) Leather Euro Recliners-No Table-DS (Avail w/FSD or DCWS Only)	N/A	\$1,050	\$1,050	\$1,050	\$1,050	N/A
ENT CENTER W/42" TV--(1) Leather Recliner w/Flip Up Table--DS	N/A	\$1,050	\$1,050	\$1,050	\$1,050	N/A
Cloth Chaise--DS	N/A	N/A	N/A	N/A	N/A	STD
Leather Chaise--DS	N/A	N/A	N/A	N/A	N/A	\$1,540

Pillowtop Queen Bed	STD	STD	STD	STD	STD	STD
King Bed	N/A	\$280	\$280	\$280	\$280	\$280
Select Comfort Mattress-Queen	\$1,120	\$1,120	\$1,120	\$1,120	\$1,120	\$1,120
Select Comfort Mattress-King	N/A	\$1,400	\$1,400	\$1,400	\$1,400	\$1,400
Memory Foam Mattress-Queen	\$560	\$560	\$560	\$560	\$560	\$560
Memory Foam Mattress-King	N/A	\$840	\$840	\$840	\$840	\$840